



# Quay tariff 2025

Lübecker Hafen-Gesellschaft mbH

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## **General provisions regarding the quay tariff**

### **1. General terms & conditions**

#### **1.1 Contractual basis**

- 1.1.1 The client availing itself of services or all other kinds of services or those parties using the port and the public wharves operated by Lübecker Hafen-Gesellschaft mbH (hereinafter referred to as LHG) recognise the General Terms & Conditions (GTC) and the Wharfage Rate Schedule currently applicable as being the basis of the contract with LHG.
- 1.1.2 The current version of the General Terms and Conditions (GTC) can be downloaded from the Internet at: <http://www.lhg.com>.
- 1.1.3 When availing themselves of the public port facilities, users of the port are obliged to observe all relevant public law regulations, in particular the respective fee regulations for the use of those parts of the public port in the Hanseatic City of Lübeck that are operated by Lübecker Hafen-Gesellschaft mbH. These include the port areas as currently applicable and valid, the port regulations for the ports in Schleswig-Holstein and the port safety and security regulations, as well as the fee schedule for the disposal of ship waste in the port facilities operated by LHG. Users of the port also undertake to comply with these applicable regulations vis-à-vis LHG.

#### **1.2 Handling/storage requiring approval**

- 1.2.1 If the handling of certain goods requires approval, such handling can only take place once this approval has been obtained.
- 1.2.2 Hazardous goods (IMO class II – IX) may only be parked in the designated areas in the port area for technical transport reasons with the approval of the port authority of the Hanseatic City of Lübeck and LHG. Hazardous goods that are brought into the port on a working day must be forwarded within 24 hours. If this working day is a Saturday, the period expires at the end of the next working day. Separate regulations apply for explosive goods (IMO Class I)

### 1.3 General principles of calculation

- 1.3.1 All LHG services are billed to your clients and users of the LHG port facilities in accordance with the wharfage rate schedule.
- 1.3.2 Dimensions for measuring goods are calculated by dividing the cbm by the gross weight in tons.
- 1.3.3 Unless stated otherwise, fees are calculated based on the gross weight.
- 1.3.4 Goods that have to be parked for congestion reasons (parking space, warehouse or transport vehicles) are billed as goods for indirect handling.
- 1.3.5 Empty, uncleaned transport vehicles or transport containers with residues of hazardous goods are classified as hazardous goods.
- 1.3.6 Load securing of the goods on/in the transport vehicles or transport containers are not included in the handling rates. The calculation for load securing is based on timework rates and the provision of equipment.
- 1.3.7 Minimum charge for all types of services

Code	Service	Calculation	EURO
	All types of services	per each half an hour	
	Per service		<b>80.25</b>

- 1.3.8 A surcharge is imposed for mixed consignments and partial loads that need to be split up separately. The surcharge is shown in the respective list of rates.
- 1.3.9 Direct handling Unloading or loading of goods from transport vehicles or transport containers directly onto/into transport vehicles or transport containers.
- 1.3.10 Indirect handling Unloading of goods from transport vehicles or transport containers to the parking space and reloading onto/into transport vehicles or transport containers.

#### 1.4 Ancillary services

All ancillary services, insofar as these are not mentioned in the quay tariff, are charged at the hourly rates set out in the quay tariff.

#### 1.5 Working hours

The fees stated in the quay tariff are valid for work carried out during the 1st workday shift from Monday to Friday. For work outside these regular working hours, surcharges are calculated according to the hourly rates set out in the quay tariff.

#### 1.6 Order placement/notification

1.6.1 Orders must be placed in writing. They must contain all the information necessary for proper handling and storage. All instructions regarding the handling of the goods must be included in the order. LHG is not obliged to carry out work without a written order.

1.6.2 Insofar as LHG provides order forms, work will only be carried out if the client has completed these forms in full and signed them. To register the services, the order form can be downloaded from the LHG website (<http://www.lhg.com>).

1.6.3 The client assumes the guarantee for the correctness of its information, in particular the information concerning the type, quantity and weight of the goods.

1.6.4 Handling work must be notified by 12:00 noon, three working days at the latest.

#### 1.7 Value Added Tax (VAT)

VAT at the rate stipulated in the Sales Tax Law will be charged additionally on all fees specified in this quay tariff that are subject to VAT.

## 1.8 Concluding provisions

- 1.8.1 The place of jurisdiction for all legal disputes arising from the contractual relationship is Lübeck, insofar as the client is a merchant, a legal entity under public law or a special fund under public law. The agreement on the place of jurisdiction also applies if the client does not have a general place of jurisdiction in Germany. LHG is also entitled to take legal action at the client's place of residence.
- 1.8.2 The laws of the Federal Republic of Germany apply.
- 1.8.3 If individual parts of the above terms and conditions prove to be ineffective or are waived, the effectiveness of the remaining provisions shall otherwise remain unaffected. The contractual partners are obliged to replace ineffective regulations with provisions that are legally effective and correspond to the ineffective regulations in terms of meaning, purpose and economic outcome as far as possible.

The quay tariff comes into effect on 01/04/2025.

The Management Board  
of Lübecker Hafen-Gesellschaft mbH

## 2. Handling of containers

The handling fees apply exclusively to standardised units.

Code	Service	Material handled	Calculation	EURO
	Handling by KLV handling equipment	container	per lift	<b>52.65</b>
	Hazardous goods surcharge	container	per item	<b>13.10</b>

## 3. Handling of vehicles and trailers

The acceptance, release, loading or unloading of vehicles takes place within regular working hours. The exterior of the vehicles is checked for obvious damage. If the lighting conditions do not allow this, this check is carried out the next day.

### 3.1 Acceptance or release of ready-to-drive vehicles and trailers by LHG staff.

Vehicles delivered outside regular working hours are checked the next day.

Code	Service	Material handled	Calculation	EURO
	Acceptance/release	Vehicles up to 3,000 kg	per item	<b>49.10</b>
	Acceptance/release	Vehicles over 3,000 kg	per item	<b>97.50</b>
	Acceptance/release	Excavators, wheel loaders, other construction machinery and agricultural vehicles/equipment	per item	<b>123.50</b>
	Acceptance/release	Track vehicles	per item	<b>158.60</b>

### 3.2 Loading or unloading of ready-to-drive vehicles and trailers by LHG staff from/to land-based vehicles without handling equipment

Code	Service	Material handled	Calculation	EURO
	Acceptance/release	Vehicles up to 3,000 kg	per item	<b>65.20</b>
	Acceptance/release	Vehicles over 3,000 kg	per item	<b>127.90</b>
	Acceptance/release	Excavators, wheel loaders, other construction machinery and agricultural vehicles/equipment	per item	<b>167.30</b>
	Acceptance/release	Track vehicles	per item	<b>193.80</b>

## **4. Hourly rates for staff and equipment**

### **4.1 General**

- 4.1.1 The handling fees set out in the quay tariff are valid for work during the 1st workday shift from Monday to Friday (07:00 am – 04:00 pm). For work outside these regular working hours, surcharges are calculated according to the hourly rates.
- 4.1.2 Overtime is charged for each hour or part thereof.
- 4.1.3 Timework, waiting times, idle times and provision of equipment are charged for every half hour or part thereof.
- 4.1.4 Working through breaks is charged at 1 hour overtime per person.
- 4.1.5 For work ordered in the 1st workday shift, waiting times and idle times are calculated prior to commencement as well as during the ongoing activity.
- 4.1.6 Waiting times and idle times outside the 1st workday shifts are invoiced as a general rule.
- 4.1.7 For shift work that has been ordered, idle times are calculated after the work has been completed.
- 4.1.8 On Sundays, days before public holidays, public holidays and major public holidays, waiting times and idle times are invoiced as a general rule.
- 4.1.9 On Sundays, days before public holidays, public holidays and major public holidays, as well as for work after the 1. workday shift, the total number of hours per shift and employee plus the resulting waiting times and idle times will be charged.
- 4.1.10 Sunday surcharges will be charged from 1 p.m. for the day before public holidays. The days before public holidays are the Saturday before Easter and Whitsun, 30 April, 24 December and 31 December.
- 4.1.11 Major public holidays are New Year's Day, Easter Sunday, 1 May, Whit Sunday, Christmas Day and Boxing Day
- 4.1.12 The surcharge for overtime on major public holidays is 50% of the prices under clause 4.4.



#### 4.2 Timework, idle times and waiting times

Code	Personnel function	Calculation	EURO
	Foreman, handling manager and ship marshaller	per employee per hour	<b>99.20</b>
	Equipment driver and goods clerks	per employee per hour	<b>94.65</b>
	Stevedore	per employee per hour	<b>87.35</b>

Overtime surcharges are imposed after the 1st workday shift

#### 4.3 Overtime surcharges after the 1st workday shift as well as for work on Saturdays

Code	Personnel function	Calculation	EURO
	Foreman, handling manager and ship marshaller	per employee per hour	<b>49.60</b>
	Equipment driver and goods clerks	per employee per hour	<b>47.35</b>
	Stevedore	per employee per hour	<b>43.70</b>

#### 4.4 Overtime surcharges on Sundays, days before public holidays and public holidays

Code	Personnel function	Calculation	EURO
	Foreman, handling manager and ship marshaller	per employee per hour	<b>74.40</b>
	Equipment driver and goods clerks	per employee per hour	<b>71.00</b>
	Stevedore	per employee per hour	<b>65.50</b>

#### 4.5 Hourly rates for providing equipment with an equipment driver during the 1st workday shift

Code	Personnel function	Calculation	EURO
	Forklifts up to 10 t load capacity	per device per hour	<b>160.50</b>
	Forklifts over 10 t load capacity	per device per hour	<b>222.70</b>
	Other equipment (e.g. tugmaster, KLV handling equipment, wheel loader, handling excavator)		<b>on request</b>

Overtime surcharges for machine drivers are imposed after the 1st workday shift.

## 5. Ancillary services

All ancillary services, insofar as these are not mentioned below, are charged at the hourly staff and equipment rates set out in the quay tariff.

Code	Service	Calculation	EURO
	For/on vehicles, e.g.: Jump-start, refuelling, changing tires, charging of electric vehicles, etc.	per procedure	<b>on request</b>
	Power supply for trailers or containers including connection to and disconnection from the power supply		
		for the first calendar day from delivery	<b>82.45</b>
		for each further calendar day	<b>45.10</b>
	Checking of seals on trailers (at terminal Skandinavienkai)* - At the gate of the Terminal - During loading process on board the vessel	per unit	<b>14.60</b>
<p>*The Order has to be given minimum 12 hours before trailer's arrival at the terminal Skandinavienkai by E-Mail using the order note. The inspection results will be e-mailed to the address customer mentioned.</p> <p>Skandinavienkai:  <a href="mailto:Sk-gate@lhg.com">Sk-gate@lhg.com</a> / <a href="mailto:SK-oc@lhg.com">SK-oc@lhg.com</a></p> <p>The customer has to ensure that the designated trailer is marked in the system for a "seal check" at the time of gate in. Otherwise LHG can not safeguard that this service is carried out. The LHG is not liable for care and custody.</p> <div style="text-align: center;"> <pre> graph LR     A[Checkpoint 1 Entrance Port Gate] --&gt; B[<i>straight to H-100</i>]     B --&gt; C[H-100 (camera surveillance area)]     C --&gt; D[<i>straight to the ship</i>]     D --&gt; E[Checkpoint 2 Supervisor – vessel cargo coordination]           </pre> </div>			
	Transfer of rolling units within the terminal	per unit per procedure	<b>46.60</b>
	Weighing of trucks/trailer (terminals Nordlandkai, Seelandkai, Schlutupkai)	per truck/trailer per procedure	<b>17.00</b>

## 6. Storage and demurrage

### 6.1 General

- 6.1.1 The free storage periods are set out in the respective rate list.
- 6.1.2 Counted as the first day of storage for goods and vehicles in incoming sea traffic is the calendar day following the last day of unloading the ship.
- 6.1.3 For goods and vehicles in outbound sea traffic, the calendar day following the day of delivery is considered the first day of storage.
- 6.1.4 The free storage period is not applicable to goods and vehicles in land transport (land/land). The day of delivery counts as the 1st day of storage.
- 6.1.5 Separate demurrage period times apply for containers, trailers and trucks (see points 6.5 & 6.6). Registration of the units will be done to the minute via the LHG terminal operating system.
- 6.1.6 The LHG reserves the right to collect storage fees in cash from the client or port user in advance, at the latest when the units or goods leave the LHG ports. This also applies to third parties who act on behalf of your client.

### 6.2 Storage of all kinds of goods in the warehouses or in roofed spaces.

Code	Type of goods	Free storage period	Calculation	EURO
	Goods of all types			<b>on request</b>

### 6.3 Storage of goods outdoors on quay area or on roro-unit (mafi/cassette)

#### 6.3.1 Storage of goods outdoors on quay area

Code	Type of goods	Free storage period	Calculation	EURO
	General cargo and heavy cargo measuring up to 5-fold	3 calendar days	per 1,000 kg per calendar day	<b>0.50</b>
	General cargo and heavy cargo measuring up to 10-fold	3 calendar days	per 1,000 kg per calendar day	<b>0.75</b>
	General cargo and heavy cargo measuring more than 10-fold			<b>on request</b>
	Storage of frost-free goods, bulk goods, other unnamed goods			<b>on request</b>

### 6.3.2 Storage of goods outdoors on roro-unit (mafi/cassette)

Code	Type of goods	Free storage period	Calculation	EURO
	General cargo and heavy cargo, boats	3 calendar days	per roro-unit per calendar day	<b>18.00</b>

### 6.4 Storage of vehicles outdoors

Code	Type of goods	Free storage period	Calculation	EURO
	Vehicles up to 3,000 kg	3 calendar days	per item per calendar day	<b>4.05</b>
	Vehicles over 3,000 kg up to 5,000 kg	3 calendar days	per item per calendar day	<b>8.80</b>
	Vehicles over 5,000 kg	3 calendar days	per item per calendar day	<b>17.65</b>

### 6.5 Demurrage for containers outdoors or on roro-unit

Code	Type of goods	Free demurrage period	Calculation	EURO
	Container for sea-bound and/or intermodal traffic	48 hours	per container per commenced 12 hours	<b>6.90</b>
	Container with hazardous goods (GGV-see)	12 hours	per container per commenced 12 hours	<b>15.90</b>
	Container in land transportation (gate/gate)	0 hours	per container per commenced 12 hours	<b>6.90</b>

6.5.1 In addition, a gate charge according to clause 7 will be charged for containers in intermodal or land transport without sea-bound traffic.

## 6.6 Demurrage for trucks and trailers outdoors

Code	Type of goods	Free demurrage period	Calculation	EURO
	Trucks and trailers for sea-bound and/or intermodal traffic	48 hours	per truck/trailer per commenced 12 hours	<b>5.90</b>
	Trucks and trailers with hazardous goods (GGV-see)	12 hours	per truck/trailer per commenced 12 hours	<b>15.90</b>
	Trucks and trailers in land transportation (gate/gate)	0 hours	per truck/trailer per commenced 12 hours	<b>5.90</b>

6.6.1 In addition, a gate charge according to clause 7 will be charged for trucks and trailers in intermodal or land transport without sea-bound traffic.

## 7. Gate charge

For incoming or outgoing transport vehicles or transport containers entering or leaving LHG's port facilities via the LHG gate system, such as trailers, trucks, containers, etc., a gate charge will be invoiced.

Code	Type of goods	Service	Calculation	EURO
	Transport vehicles or transport containers in unaccompanied or accompanied transport	including scanning*	per item	<b>3.90</b>
	Accompanied transport	excluding scanning**	per item	<b>0.85</b>

**\*Gate Charge including scanning (unaccompanied traffic):**

- Providing gate function / gate operation by LHG or subcontractor
- Registry into gate system of each entry or exit of each truck or trailer and container to be shipped or arriving by vessel, respectively for intermodal-/landside transport
- Matching against the electronic booking and manifest data provided by the shipping line, respectively by the haulier/operator
- Electronic gate-, yard-, vessel information and pictures are provided by LHG (on request)

**\*\*Gate Charge excluding scanning (accompanied traffic):**

- Providing gate function / gate operation carried out by LHG / the referring shipping line
- Registry into gate system of each entry or exit of each accompanied truck to be shipped or arriving by vessel
- Matching against the electronic booking and manifest data provided by the shipping line, respectively by the haulier/operator
- Electronic gate-, yard-, vessel information are provided by LHG (on request)

**8. Mooring/unmooring at the Skandinavienkai terminal****8.1 Scope**

The Lübecker Hafen-Gesellschaft GmbH is approved by the Lübeck Port Authority for the mooring and unmooring of ships and other vessels in the areas of the public port of the Hanseatic City operated by Lübecker Hafen-Gesellschaft mbH.

**8.2 General provisions**

- 8.2.1 The ordering party or vehicle driver must ensure that the ship's crews, ships and other vessels are ready for the service activity.
- 8.2.2 Costs due to delays shall be borne by the client.
- 8.2.3 If no GT measurement is available for ocean-going ships or sea-going vessels in accordance with the international ship measurement certificate, London Convention ITC 1969, the GT will be estimated by the Lübeck Port Authority.
- 8.2.4 Regulations stipulated under the port usage ordinance of the Hanseatic City of Lübeck must be observed. Ships and other vessels up to 70 m in length above sea level are exempt from the mooring/unmooring obligation.

### 8.3 Notifications

- 8.3.1 The ordering party or vehicle driver has to notify use of the services (mooring/unmooring/shifting) to the LHG coordinator LHG 24 hours before the intended use of the service.
- 8.3.2 Changes in times must be notified to the LHG coordinator responsible no later than 4 hours before the notified use of the service. If the notification deadline is not met, the order for services can only be accepted and processed if staff are available.
- 8.3.3 Short-term notifications (up to 4 hours before the service activity) of ships or other vessels can only be accepted and processed if staff are available. Notifications giving less than four hours' notice cannot usually be accepted or processed.
- 8.3.4 Services, short-term notification of ships and other vessels and non-compliance with the notification deadlines.

### 8.4 Mooring Services Coordinator:

Phone: +49 [0] 4502 807-2400

E-Mail: [sk-oc@lhg.com](mailto:sk-oc@lhg.com)

### 8.5 Mooring Services Coordinator:

- 8.5.1 The service fees during working hours, from Monday to Saturday from 7.00 a.m. to 11.00 p.m., per ship or other vessel and procedure are as follows:

Code	Ship size in GT	EURO
	up to 1,000	<b>117.50</b>
	up to 2,000	<b>141.00</b>
	up to 2,500	<b>164.45</b>
	up to 5,000	<b>187.90</b>
	up to 7,500	<b>211.40</b>
	up to 10,000	<b>234.90</b>
	up to 15,000	<b>258.40</b>
	up to 20,000	<b>281.80</b>
	up to 25,000	<b>328.90</b>
	up to 30,000	<b>352.30</b>
	up to 35,000	<b>411.00</b>
	up to 40,000	<b>469.80</b>
	up to 45,000	<b>528.50</b>
	for every further 5,000 GT or part thereof	<b>58.70</b>

8.5.2 A liner service discount is granted on the aforementioned service fees for mooring, unmooring or shifting. The liner service discount is based on the number of arrivals per calendar year.

Ship arrivals per calendar year	Percent
from 20th to 50th arrival	<b>10</b>
from 51st to 250th arrival	<b>20</b>
from 251st arrival	<b>30</b>

8.5.3 The service fees include a waiting time of 30 minutes from the planned time of the activity. Longer waiting times incur a waiting time surcharge.

## 8.6 Surcharges

A 50% surcharge is added to the service fees per procedure for work performed between 11 p.m. and 7 a.m. from Monday to Saturday, as well as on Sundays and public holidays.

## 8.7 Waiting times

A 50% surcharge is added to the service fees to be charged for every 30 minutes of waiting time or part thereof in excess of the waiting time specified in clause 10.5.3 that occurs through no fault of the contractor.

## 8.8 Other service fee

8.8.1 Calculation for services notified and cancelled before the intended use. The time of cancellation before the planned start of the service is the basis for calculating the charge.

Code	Cancellation of service	Calculation	Percent
	2 hours before use	of service fee	<b>75</b>
	4 hours before use	of service fee	<b>50</b>
	9 hours before use	of service fee	<b>25</b>
	over 9 hours before use	of service fee	<b>0</b>



**9. Sales/Marketing contact**

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DE-23570 Lübeck-Travemünde

Phone: +49 [0] 4502 807 0

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